

Hi my name's Tom, so before I joined on the sales graduate scheme I did a summer internship in the sales team last summer. The summer internship is really important for the sales teams to identify the correct people who will ultimately come back for the graduate scheme. I worked on two new business opportunities that Nestlé could use with their customers.

So one was how we could use Herta hotdogs, and secondly was how we could use our products across all different categories, so cereals, yogurts, chocolate, coffee, how we could pull all these guys together into a workable promotion that our customers could use for their shoppers. So at the end of my summer internship I then presented my project back to some of the senior leaders in the sales teams; so halfway through the internship we went on a presenting course so we were taught how to present, how to talk and how to inter-react with our audience. This was fantastically useful during that final presentation, so we really put together some fantastic presentations that we delivered to these senior business people. So the summer internship is a fantastic way to tell whether you fit properly with the company and their culture. So throughout the 10 weeks you know I met lots of different people, I went on some training courses, I learned so much about their products, and I knew at the end of the 10 weeks that I really wanted to come back the year after and carry on my career at Nestlé.

So a few weeks later I was told that I was invited back the year after for the graduate scheme, so it was fantastic news and I was really happy and pleased that my performance over the summer had been appreciated and they wanted me back at Nestlé. Going back to university in my final year with a concrete job offer from a company like Nestle was a fantastic feeling to have. It allowed me to concentrate on my studies knowing that in a year's time I'd be able to go back to the company I had a great summer with and work again with the people in the team I did.

I'm Aaron, I'm here on an industrial placement here at Nestle, currently studying computing at Sheffield Hallam University. I've been here since June last year and I'm coming to the end of my placement, I've been here just over a year now. My industrial placement's within the IT department. There's 3 main streams within IT; first of all there's logistics side which is basically the systems in which the factory use and the delivery within that and then there's the applications streams, which is basically the systems which the marketing, the HR use and then there's my stream, which is ISIT

My performance is measured firstly by how many tickets we do. Basically a ticket is basically a problem a user may have and tickets can range from complex application problem right down to simple hardware swap out.

My name's Emma and I'm on an industrial placement with Nestlé for part of my degree with Northumbria University, studying computer forensics. I'm working in the IT department and I started here 2 months ago so everything's quite new to me and I'm actually taking over from Aaron in his role. Being that I'm from Newcastle I had to relocate to York, unlike Aaron - I moved in with 4 of the placement students in different areas, which went really really well; Nestle helped us form together on Facebook and we got together and sorted out a house and I get along with them really well

York itself I kind of knew; I used to come a little bit but not very often, but I seem to know it a lot better now; it's a really nice place, a really nice area. lots to do.

The reason I chose Nestlé was it was one of the most well known companies out there and everyone knows Nestlé; it's one of the biggest confectionery so companies there is. from what I've heard from people, doing a placement was a lot better for your career really, it gives people, on your CV it looks better; it gives you a lot more experience of working; you learn about stuff at uni but you can't really put it to practice until you come and do the job really and it's just nice to meet new people.

The thing that I most enjoy is probably the amount of people that I get to see and it's a very sociable job because obviously you've got to go from one side of the site to another; I mean yesterday I was in the factory, today I could be going up, I don't know, to one of the main

managers because their PC isn't working. You can meet so many different people, so many different roles within the business and also you get an understanding of what that particular area of the business does, so not only IT have I learned about, I've understood about the logistics side and the consumer services side and what they do and the systems they use.

Nestlé's a very very nice company; everyone's really welcoming and they like to make you feel as though you're part of them, it's not as though you're just a placement student, they make you feel as though you're just one of them really.